

Economics

HARTWICK COLLEGE
Know the Facts.



The Hartwick Difference

Hartwick's economics professors form partnerships with students, emphasizing learning by doing. Classes become workshops, think tanks, policy centers, and laboratories. Students become both researchers and peer mentors.

Small classes and close student-faculty interaction are the foundation for learning sound economic theory. Faculty work in tandem with students to apply economic principles to a broad range of contemporary issues such as environmental regulation, health care and welfare reform, the effectiveness of international development programs, and product safety litigation. This collaborative environment is supported by ongoing formal and informal meetings over coffee in the departmental lounge. The number of economics majors who present original research at the National Conference on Undergraduate Research each year stands as a testament to the success of the department's teaching/learning model.

Three-Year Program

Ready to move faster? Get the full Hartwick Economics experience in three-quarters the time at three-quarters the cost. Learn more at www.hartwick.edu/threeyearbachelors.xml.

Major Components

The Hartwick Economics Major prepares students for advanced study in the discipline or a wide range of career options through its deliberate focus on economic policy. Economics majors build a solid foundation in economic principles and theory, and learn to think analytically. Beginning with the introductory topics seminars – which present economic analysis through real-world contemporary issues such as war, immigration, and anti-trust regulation – each course in the department works to refine students' analytical reasoning skills.

Guided by Hartwick's liberal arts mission, economics majors come to appreciate the political, historical, and social contexts that both shape and are shaped by economic thought.

Course Highlights

(For complete information on courses and requirements, visit www.hartwick.edu/catalog.xml to find Hartwick's online course catalog)

- Investigate the nature of strategic business interactions aimed at garnering competitive advantage, market share, and/or profit in "Game Theory."
- Evaluate the costs and benefits of alternative environmental policies, the consequences of court decisions to resolve environmental disputes, and the effects of public policy on environmental quality in "Environmental Economics."
- Examine the positive and negative repercussions of globalization in "The International Economy."
- Learn the methods by which real-world data are used to test economic theory and/or make predictions about future events in "Econometrics."

Other courses students may take include "Monetary Economics," "Development and Transition," "Economics of Government Policy," "Economics of Race and Gender," and "Industrial Organization."



Small classes



Personal attention



Study abroad



Network through internships

visit www.hartwick.edu/catalog.xml

Find your place.



HARTWICK
COLLEGE

est. 1797

[www.hartwick.edu/
economics.xml](http://www.hartwick.edu/economics.xml)

For more information contact the
Office of Admissions at 607-431-4150
(within the 607 area code) or
888-HARTWICK (888-427-8942).

For specific inquiries, contact
Carli Ficano, Department Chair,
at 607-431-4946 or
ficano@hartwick.edu.

Beyond the Classroom

Don't just learn it, do it: The Hartwick Economics Department encourages January Term and semester-long off-campus study, whether abroad at Oxford University in England or with the City Planning Office in Oneonta.

Students also may spend a semester studying in Washington while doing an internship at the Congressional Budget Office. Some students have chosen other exciting options, such as interning at the European Union headquarters in Brussels, Belgium, and at the National Soccer Hall of Fame.

Internships with firms such as IBM and CBS and government agencies such as the Federal Reserve provide practical, hands-on experience and often lead to employment after graduation. Students also have completed internships at Salomon Smith Barney, Deutsche Bank UK, Morgan Stanley Dean Witter, Bear Stearns Asset Management, Merrill Lynch, Prudential Securities, District of Columbia Regulatory Affairs, the office of Senator Hillary Clinton, and WBNG-TV.

Omicron Delta Epsilon, Hartwick's Economics Honor Society, inducts students who have achieved academic success in the major.

Putting Economics to Work

Recent economics graduates are attorneys, banking analysts, policy analysts, commodity brokers, consultants, lobbyists, teachers, and entrepreneurs. They work in the fields of international investment management, corporate finance, public policy development, and environmental management for such diverse employers as KPMG, Moody's Financial, the U.S. Bureau of Labor Statistics, The Urban Institute, the U.S. Department of Commerce, the United Nations, and the Chicago Bears.

Hartwick's economics graduates study at such top-notch schools as the London School of Economics, Boston University, Boston College, New York University, Cornell University, the University of Wisconsin, and the University of California.

Faculty

Carlena Cochi Ficano, Associate Professor, M.A., Ph.D., Cornell University. *Areas of Focus:* labor economics; econometrics; development economics; microlending; sustainable economics; microeconomics; economics of race, poverty, and gender.

Kristin Jones, Assistant Professor, M.A., Ph.D., University of Connecticut. *Areas of Focus:* industrial organizations, game theory, environmental economics, mathematical economics.

Laurence Malone, Professor, M.A., Ph.D., New School for Social Research. *Areas of Focus:* international economy, American economic history, classical political economy, applied economics, macro and microeconomics. In 2001, Professor Malone was selected by the Carnegie Foundation as one of three national fellows for teaching and learning in economics.

Karl Seeley, Assistant Professor, M.M., Indiana University School of Music; M.A.I.S. (East European studies), University of Washington; M.A., Ph.D., University of Washington. *Areas of Focus:* comparative systems and development, natural resource economics, economics of sustainability, microeconomics.