

**General Information**

Hartwick College  
 1 Hartwick Drive  
 Oneonta, NY 13820

**Athletic Information**

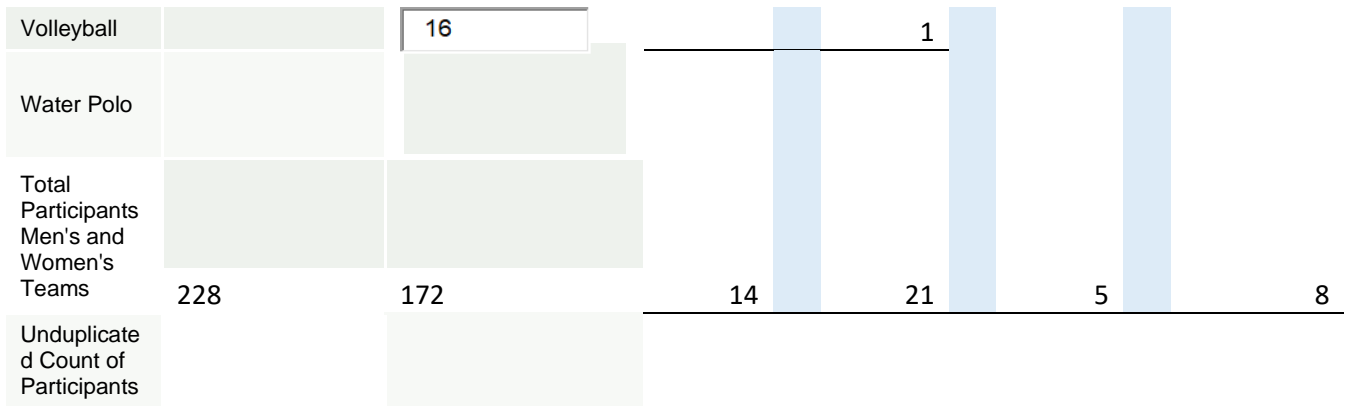
Department of Athletics (AD John Czarnecki)  
 1 Hartwick Drive  
 Oneonta, NY 13820

**Reporting Year :** July I, 2021 to June 30, 2022  
**Sanctioning Body:** NCAA Division III (with football)

**Number of Full-time Undergraduates:** 1,487  
**Men:**                                 **Women:** 869

**Athletics Participation - Men's and Women's Teams**

| Varsity Teams                  | Number of participants as of the day of the first scheduled contest |               | Second Team Participation n | Second Team Participation n | Third Team Participation n | Third Team Participation n |
|--------------------------------|---|---------------|-----------------------------|-----------------------------|----------------------------|----------------------------|
|                                | Men's Teams   | Women's Teams | MEN's TEAMS                 | Women's Teams               | MEN's TEAMS                | Women's Teams              |
| Basketball                     | 15  | 13            | 1                           | 2                           |                            |                            |
| Cross Country                  | 7   | 10            | 5                           | 10                          | 5                          | 7                          |
| Equestrian                     |   | 10            |                             |                             |                            |                            |
| Field Hockey                   |   | 24            |                             | 3                           |                            | 1                          |
| Football                       | 97  |               | 2                           |                             |                            |                            |
| Lacrosse                       | 22  | 18            | 1                           | 3                           |                            |                            |
| Soccer                         |   |               |                             |                             |                            |                            |
| Swimming and Diving (combined) |   |               |                             |                             |                            |                            |
| Tennis                         |   | 14            |                             |                             |                            |                            |
| Track-Indoor                   | 11  | 17            | 11                          | 17                          | 5                          | 8                          |
| Track-outdoor                  | 13  | 14            | 13                          | 14                          | 5                          | 8                          |



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## **ATHLETICALLY RELATED STUDENT AID**

**Hartwick does not award athletically related financial aid.**

## **RECRUITING EXPENSE**

| Recruiting Expenses |                |                  |        |
|---------------------|----------------|------------------|--------|
|                     | Men's<br>Teams | Women's<br>Teams | Total  |
| Total               | 41,451         | 16,783           | 58,234 |

## TOTAL OPERATING EXPENSE

### Total Expenses - Men's and Women's Teams

Expenses by Team

Expenses are all expenses attributable to intercollegiate athletic activities. This includes appearance guarantees and options, athletically related student aid, contract services, equipment, fundraising activities, operating expenses, promotional activities, recruiting expenses, salaries and benefits, supplies, travel, and any other expenses attributable to intercollegiate athletic activities.

| EXPENSE                    |             |               |         |
|----------------------------|-------------|---------------|---------|
| Varsity Teams              | Men's Teams | Women's Teams | Total   |
| Basketball                 | 102,841     | 120,840       | 223,681 |
| Football                   | 328,405     |               | 328,405 |
| Cross Country              | 11,824      | 20,132        | 31,956  |
| Equestrian                 |             | 127,804       | 127,804 |
| Field Hockey               |             | 99,167        | 99,167  |
| Lacrosse                   | 163,655     | 105,387       | 269,042 |
| Soccer                     | 127,116     | 101,496       | 228,612 |
| Swimming & Diving combined | 112,819     |               | 112,819 |
| Swimming                   |             | 73,192        | 73,192  |
| Tennis                     |             | 54,378        | 54,378  |
| Track & Field Indoor       | 11,025      | 17,244        | 28,269  |
| Track & Field outdoor      | 16,419      | 19,274        | 35,693  |

|  |         |         |           |
|--|---------|---------|-----------|
| Volleyball   |         | 102,906 | 102,906   |
| <hr/>  |         |         |           |
| Total<br>expense<br>of all<br>except<br>football &<br>basketball<br>combined | 442,858 | 720,980 |           |
| Total<br>expense<br>Men &<br>Women   | 874,104 | 841,820 | 1,715,924 |
| <hr/>  |         |         |           |
| Expense<br>not<br>allocated<br>by gender                                     |         |         | 868,737   |
| <hr/>  |         |         |           |
| Grand<br>total<br>Expense  |         |         | 2,584,661 |
| <hr/>  |         |         |           |

## TOTAL REVENUE

### Total Revenues - Men's and Women's Teams

#### Revenues by team

Revenues are all revenues attributable to intercollegiate athletic activities. This includes revenues from appearance guarantees and options, an athletic conference, tournament or bowl games, concessions, contributions from alumni and others, institutional support, program advertising and sales, radio and television, royalties, signage and other sponsorships, sport camps, state or other government support, student activity fees, ticket and luxury box sales, and any other revenues attributable to intercollegiate athletic activities.

| Revenue<br>Varsity<br>Teams   | Men's Teams | Women's Teams | Total     |
|---|-------------|---------------|-----------|
| Basketball  | 102,841     | 120,840       | 223,681   |
| Football  | 3284,405    |               | 328,405   |
| Cross<br>Country  | 11,824      | 20,132        | 31,956    |
| Equestrian  |             | 127,804       | 127,804   |
| Field Hockey  |             | 99,167        | 99,167    |
| Lacrosse  | 163,655     | 105,387       | 269,042   |
| Soccer  | 127,116     | 101,496       | 228,612   |
| Swimming &<br>Diving<br>combined  | 112,819     |               | 112,819   |
| Swimming  |             | 73,192        | 73,192    |
| Tennis  |             | 54,378        | 54,378    |
| Track & Field<br>Indoor   | 11,025      | 17,244        | 28,269    |
| Track & Field<br>outdoor  | 16,419      | 19,274        | 35,693    |
| Volleyball  |             | 102,906       | 102,906   |
| Total<br>Revenue of<br>all except<br>football &<br>basketball<br>combined |             |               |           |
| Total<br>revenue Men<br>& Women   | 874,104     | 841,820       | 1,715,924 |

Revenue not allocated by gender

868,737

Grand total Revenue

2,584,661

## VARSIITY HEAD COACHES

### Head Coaches - Women's Teams

| Varsity Teams         | Assigned to Team on a full-time basis | Male Head Coaches                     |                                | Female Head Coaches            |                                       |                                       |                                |                                |
|-----------------------|---------------------------------------|---------------------------------------|--------------------------------|--------------------------------|---------------------------------------|---------------------------------------|--------------------------------|--------------------------------|
|                       |                                       | Assigned to Team on a part-time basis | full-time institution employee | part-time institution employee | Assigned to Team on a full-time basis | Assigned to Team on a part-time basis | full-time institution employee | part-time institution employee |
| basketball            |                                       |                                       |                                |                                |                                       |                                       | 1                              | 1                              |
| cross country         |                                       | 1                                     | 1                              |                                |                                       |                                       |                                |                                |
| equestrian            |                                       |                                       |                                |                                |                                       |                                       | 1                              | 1                              |
| field hockey          |                                       |                                       |                                |                                |                                       |                                       | 1                              | 1                              |
| lacrosse              |                                       |                                       |                                |                                |                                       |                                       | 1                              | 1                              |
| soccer                |                                       | 1                                     | 1                              |                                |                                       |                                       |                                |                                |
| swimming              |                                       | 1                                     | 1                              |                                |                                       |                                       |                                |                                |
| tennis                |                                       |                                       |                                |                                |                                       |                                       | 1                              | 1                              |
| track & field indoors |                                       | 1                                     | 1                              |                                |                                       |                                       |                                |                                |

|                        |          |          |          |          |
|------------------------|----------|----------|----------|----------|
| track & field outdoors | 1        | 1        |          |          |
| volleyball             | 1        | 1        |          |          |
| <b>totals</b>          | <b>6</b> | <b>6</b> | <b>5</b> | <b>5</b> |

**Head Coaches - Men's Teams**

| Varsity Teams          | Assigned to Team on a full-time basis | Male Head Coaches                     |                                | Female Head Coaches            |                                       | full-time institution employee | part-time institution employee |
|------------------------|---------------------------------------|---------------------------------------|--------------------------------|--------------------------------|---------------------------------------|--------------------------------|--------------------------------|
|                        |                                       | Assigned to Team on a part-time basis | full-time institution employee | part-time institution employee | Assigned to Team on a full-time basis |                                |                                |
| Varsity Teams          |                                       |                                       |                                |                                |                                       |                                |                                |
|                        |                                       |                                       |                                |                                |                                       |                                |                                |
| basketball             |                                       | 1                                     | 1                              |                                |                                       |                                |                                |
| cross country          |                                       | 1                                     | 1                              |                                |                                       |                                |                                |
| equestrian             |                                       |                                       |                                |                                |                                       |                                |                                |
| field hockey           |                                       |                                       |                                |                                |                                       |                                |                                |
| football               |                                       | 1                                     | 1                              |                                |                                       |                                |                                |
| lacrosse               |                                       |                                       |                                |                                |                                       |                                |                                |
| soccer                 |                                       | 1                                     | 1                              |                                |                                       |                                |                                |
| swimming               |                                       | 1                                     | 1                              |                                |                                       |                                |                                |
| tennis                 |                                       |                                       |                                |                                |                                       |                                |                                |
| track & filed indoors  |                                       | 1                                     | 1                              |                                |                                       |                                |                                |
| track & filed outdoors |                                       | 1                                     | 1                              |                                |                                       |                                |                                |
| volleybal              |                                       | 1                                     | 1                              |                                |                                       |                                |                                |
| <b>totals</b>          |                                       | <b>8</b>                              | <b>8</b>                       |                                |                                       | <b>0</b>                       | <b>0</b>                       |



## Varsity Assistant Coaches

### Assistant Coaches - Men's Teams

| Varsity Teams          | Male Assistant Coaches                |                                       |                                | Female Assistant Coaches       |                                       |                                       |                                |   |
|------------------------|---------------------------------------|---------------------------------------|--------------------------------|--------------------------------|---------------------------------------|---------------------------------------|--------------------------------|---|
|                        | Assigned to Team on a full-time basis | Assigned to Team on a part-time basis | full-time institution employee | part-time institution employee | Assigned to Team on a full-time basis | Assigned to Team on a part-time basis | full-time institution employee | part-time institution employee or volunteer |
| basketball             |                                       |                                       |                                |                                |                                       |                                       |                                |   |
| cross country          |                                       | 1                                     | 1                              |                                |                                       |                                       |                                |   |
| equestrian             |                                       |                                       |                                |                                |                                       | 1                                     | 1                              |   |
| field hockey           |                                       |                                       |                                |                                |                                       | 1                                     | 1                              |   |
| Football               |                                       | 6                                     | 4                              | 2                              |                                       |                                       |                                |   |
| lacrosse               |                                       | 2                                     | 2                              |                                |                                       |                                       |                                |   |
| soccer                 |                                       | 3                                     | 1                              | 2                              |                                       |                                       |                                |   |
| swimming               |                                       | 2                                     | 1                              | 1                              |                                       | 1                                     | 1                              |   |
| tennis                 |                                       |                                       |                                |                                |                                       | 1                                     | 1                              |   |
| track & field indoors  |                                       |                                       |                                |                                |                                       |                                       |                                |   |
| track & field outdoors |                                       |                                       |                                |                                |                                       |                                       |                                |   |
| volleyball             |                                       |                                       |                                |                                |                                       |                                       |                                |   |
| <b>totals</b>          |                                       | <b>14</b>                             | <b>9</b>                       | <b>5</b>                       |                                       | <b>2</b>                              | <b>1</b>                       | <b>1</b>                                    |

### Assistant Coaches - Women's Teams

| Varsity Teams          | Male Assistant Coaches                |                                       |                                | Female Assistant Coaches       |                                       |                                       |                                |   |
|------------------------|---------------------------------------|---------------------------------------|--------------------------------|--------------------------------|---------------------------------------|---------------------------------------|--------------------------------|---|
|                        | Assigned to Team on a full-time basis | Assigned to Team on a part-time basis | full-time institution employee | part-time institution employee | Assigned to Team on a full-time basis | Assigned to Team on a part-time basis | full-time institution employee | part-time institution employee or volunteer |
| basketball             |                                       |                                       |                                |                                |                                       | 1                                     | 1                              |   |
| cross country          |                                       |                                       |                                |                                |                                       |                                       |                                |   |
| equestrian             |                                       |                                       |                                |                                |                                       |                                       |                                |   |
| field hockey           |                                       |                                       |                                |                                |                                       | 1                                     | 1                              |   |
| Football               |                                       |                                       |                                |                                |                                       |                                       |                                |   |
| lacrosse               |                                       | 2                                     | 2                              |                                |                                       | 2                                     | 1                              | 1   |
| soccer                 |                                       | 1                                     | 1                              |                                |                                       | 1                                     |                                | 1   |
| swimming               |                                       | 1                                     | 1                              |                                |                                       | 1                                     | 1                              |   |
| tennis                 |                                       |                                       |                                |                                |                                       | 1                                     |                                | 1   |
| track & field indoors  |                                       |                                       |                                |                                |                                       |                                       |                                |   |
| track & field outdoors |                                       |                                       |                                |                                |                                       |                                       |                                |   |
| volleyball             |                                       |                                       |                                |                                |                                       |                                       |                                |   |
| <b>totals</b>          |                                       | <b>2</b>                              | <b>2</b>                       | <b>0</b>                       |                                       | <b>8</b>                              | <b>5</b>                       | <b>3</b>                                    |

## COACHES' SALARIES

### Head Coach Salaries- Men & Women's teams

|   | <u>Men's Teams</u> | <u>Women's Teams</u> |
|---|--------------------|----------------------|
| average annual; institutional salary per HEAD coach (for coaching only) | 29,505             | 24,516               |

|   |   |    |
|---|---|----|
| Number of HEAD coaching positions used to calculate the average | 8 | 11 |
|---|---|----|

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|   |   |   |
|---|---|---|
| Number of volunteer head coaching positions | 0 | 0 |
|---|---|---|

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|  |        |        |
|--|--------|--------|
| Average annual institutional salary per full-time equivalent | 67,440 | 48,156 |
|--|--------|--------|

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|   |     |     |
|---|-----|-----|
| Sum of full-time equivalent positions used to calculate the average | 3.5 | 5.6 |
|---|-----|-----|

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**Assistant Coach Salaries- Men & Women's teams**

|  | <u>Men's Teams</u> | <u>Women's Teams</u> |
|--|--------------------|----------------------|
| average annual; institutional salary per Assistant coach (for coaching only) | 14,766             | 14,042               |

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|  |    |   |
|--|----|---|
| Number of Assistant coaching positions used to calculate the average | 14 | 8 |
|--|----|---|

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|  |   |   |
|--|---|---|
| Number of volunteer Assistant coaching positions | 2 | 2 |
|--|---|---|

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|  |        |        |
|--|--------|--------|
| Average annual institutional salary per full-time equivalent | 28,011 | 24,581 |
|--|--------|--------|

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|   |      |      |
|---|------|------|
| Sum of full-time equivalent positions used to calculate the average | 7.38 | 4.57 |
|---|------|------|

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Operating (game day) Expense

| Varsity Teams                       | Participants | Men's Teams                        |                             | Women's Teams |                                    |                             |                         |
|-------------------------------------|--------------|------------------------------------|-----------------------------|---------------|------------------------------------|-----------------------------|-------------------------|
|                                     |              | Operating Expenses per Participant | Operating Expenses per Team | Participants  | Operating Expenses per Participant | Operating Expenses per Team | TOTAL Operating Expense |
| Basketball                          | 15           | 1,884                              | 28,256                      | 13            | 2,713                              | 35,267                      | 63,523                  |
| Football                            | 97           | 733                                | 71,110                      |               |                                    |                             | 71,110                  |
| Cross Country                       | 7            | 719                                | 5,032                       | 12            | 714                                | 8,568                       | 13,600                  |
| Equestrian                          |              |                                    |                             | 10            | 1,592                              | 15,920                      | 15,920                  |
| Field Hockey                        |              |                                    |                             | 24            | 1,090                              | 26,166                      | 26,166                  |
| Lacrosse                            | 42           | 996.00                             | 41,844.00                   | 18            | 1,566                              | 28,194                      | 70,038                  |
| Soccer                              | 22           | 1,156.00                           | 25,423.00                   | 24            | 1,043                              | 25,031                      | 50,454                  |
| Swimming & Diving combined          | 21           | 1,370.00                           | 28,772.00                   |               |                                    |                             | 28,272                  |
| Swimming                            |              |                                    |                             | 14            | 1,370                              | 19,181                      | 19,181                  |
| Tennis                              |              |                                    |                             | 10            | 1,389                              | 13,892                      | 13,892                  |
| Track & Field Indoor                | 11           | 419.00                             | 4,609.00                    | 17            | 424                                | 7,209                       | 11,818                  |
| Track & Field outdoor               | 13           | 494.00                             | 9,019.00                    | 14            | 756                                | 10,588                      | 19,607                  |
| Volleyball                          |              |                                    |                             | 16            | 1,804                              | 28,857                      | 28,857                  |
| Total Operating Expense Men & Women | 228          |                                    | 214,065.00                  | 172           |                                    | 218,873                     | 432,938                 |