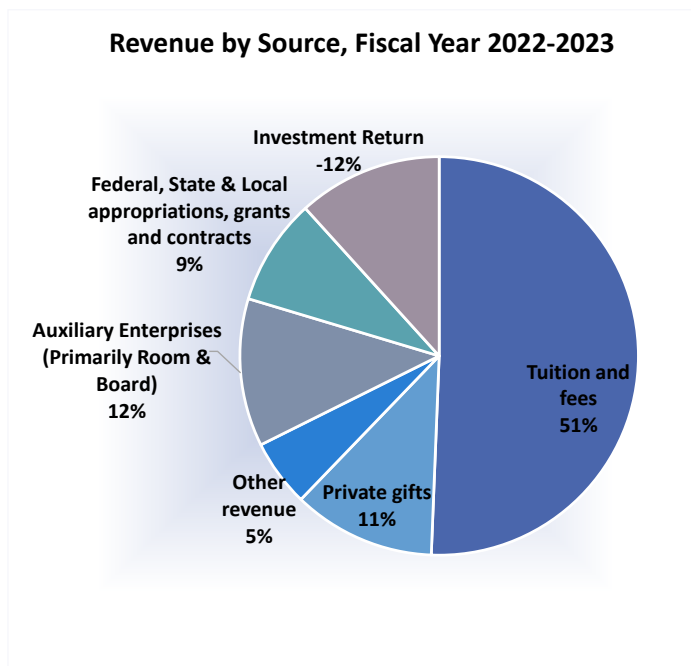


Revenue by Source, Fiscal Years 2019 to 2023



The graph above shows Hartwick's revenue sources for the 2022-2023 fiscal year, as percentages of total revenue. Please see chart below for disaggregated data for both 2022-2023 and prior fiscal years.

(Wickbook 2023-2024, Finance, p. 6-1)

	FY 2018-19	FY 2019-20	FY 2020-21	FY 2021-22	FY 2022-23
Tuition and fees	\$25,834,981	\$25,773,116	\$24,421,147	\$24,479,483	\$24,479,483
Federal appropriations	\$42,146	\$2,280	\$2,195	\$2,130	\$2,130
State appropriations	\$96,732	\$64,665	\$100,082	\$60,487	\$60,487
Local appropriations	\$235,303	\$235,303	\$235,303	\$235,303	\$235,303
Federal grants and contracts	\$18,611	\$1,318,962	\$2,032,507	\$3,827,532	\$3,827,532
State grants and contracts	\$5,520	\$5,522	\$5,380	\$53,235	\$53,235
Private gifts	\$3,998,998	\$3,700,283	\$6,948,355	\$5,594,975	\$5,594,975
Auxiliary enterprises	\$6,118,570	\$5,211,922	\$4,701,846	\$5,799,581	\$5,799,581
Other revenue	\$1,167,788	\$1,233,008	\$5,395,727	\$2,627,495	\$2,627,495
Total revenues & investment return	\$44,205,928	\$36,907,062	\$67,135,686	\$37,014,067	\$37,014,067

Note: "Auxiliary enterprises" is primarily room & board